

September 1, 2004

## IBEC to Present at the 2004 United Power Line Council Annual Conference

**Huntsville, AL: September 1, 2004** - International Broadband Electric Communications, Inc. (IBEC), a leading provider of broadband-over-powerline (BPL) solutions, today announced it will participate in and present at the *2004 Annual Conference of the United Power Line Council (UPLC)*, to be held September 12-15, 2004, at the Ritz-Carlton - Pentagon City in Arlington, VA.

The theme for this year's Conference will be *Broadband Over Power Lines: New Players, New Opportunities*. Each year, the Conference brings together electric utilities, BPL product vendors and service providers, and regulatory representatives to learn about and explore the advances BPL has made over the past year. A particular focus this year will be upon ongoing BPL Pilot programs and business case models for this exciting new technology along with regulatory issues affecting BPL technology. In discussing the importance of this year's Conference, Brett Kilbourne, Director of Regulatory Services and Associate Counsel for the United Telecom Council noted that the 2004 UPLC Annual Conference will feature informative education sessions that companies will find significant regardless of whether they are already involved in trials and preparing a commercial launch, or are at the beginning of the process and looking at the technology. "This conference will provide technical details directly from the companies who are on the cutting edge of deployments," Kilbourne said.

Steve Turner, Chief Operating Officer of IBEC, will participate in the *BPL Providers Showcase* portion of the Conference on Tuesday, September 14<sup>th</sup>. Turner's presentation will explain how the existing power lines can be used to provide broadband Internet and other services to rural areas, providing the means to close the *Digital Divide* between well-served and underserved communities.

According to Scott Lee, President and CEO of IBEC, the Company uses a utility's existing power lines to provide always-on, "broadband to the power outlet" to customers of electric utilities as well as cost-effective video surveillance and security services for utilities and their customers. Lee noted that "broadband-over-powerline technology is now ready for wider deployment in rural areas, and IBEC is at the forefront of that deployment wave for rural America."

### About IBEC

IBEC, Inc. is a full-service provider of broadband-over-powerline Internet access solutions and services, security systems, and electric utility management and control solutions. IBEC's solutions are conditionally approved by RUS for installation on electric utility networks and are designed to provide superior broadband services to all utility customers, both urban and rural, by providing the most cost-effective, reliable, and easy-to-deploy solution available. Via its innovative approach and solutions, IBEC is committed to *EmPOWERing the World's Broadband*®.

For more information, contact IBEC at 102 Clinton Avenue, Suite 202, Huntsville, AL 35801, 256-492-1000, or via email at [info@ibec.net](mailto:info@ibec.net). On the web, visit IBEC at [www.ibec.net](http://www.ibec.net).